

## Phone System Proposal and Quotation

<b>Date</b>	5/4/2015	<b>Quoted by</b>	Teleco of Wilmington
<b>Company</b>	St. Therese Church	<b>Web Site</b>	<a href="http://www.teleco-ilm.com">www.teleco-ilm.com</a>
<b>Business Contact</b>	John Ranalli	<b>Sales Rep</b>	Joey Stone
<b>Address</b>	207 South Lumina Drive	<b>Address</b>	5221 A Oleander Dr
<b>City</b>	Wilmington	<b>City</b>	Wilmington
<b>Phone</b>	910-256-2471	<b>Phone</b>	(910) 791-7000
<b>Email</b>		<b>Email</b>	<a href="mailto:jstone@teleco-ilm.com">jstone@teleco-ilm.com</a>
<b>State/Zip</b>	NC, 28480	<b>State</b>	NC, 28403
<b>Fax</b>		<b>Fax</b>	(910) 791-7801

2/11/2015

## PROPOSAL SUMMARY

	One Time	Recurring
<b>HARDWARE</b>		
StarBox Cloud Connection System	948.55	0.00
VoIP Phones	1,479.52	0.00
Analog Adaptors	130.00	0.00
Network and Power Backup Hardware	1,034.00	0.00
<b>TOTALS FOR HARDWARE</b>	<b>3,592.07</b>	<b>0.00</b>
<b>SOFTWARE &amp; APPLICATIONS</b>		
Software & Applications	0.00	61.92
<b>TOTAL FOR SOFTWARE &amp; APPLICATIONS</b>	<b>0.00</b>	<b>61.92</b>
<b>VOICE &amp; DATA</b>		
Voice Plan	0.00	39.92
Numbers	0.00	8.19
Call Routing	0.00	0.00
<b>TOTAL FOR VOICE &amp; DATA</b>	<b>0.00</b>	<b>48.11</b>
<b>SHIPPING, PROVISIONING, MAINTENANCE</b>		
Total Shipping	140.00	0.00
Provisioning & System Setup(s)	420.00	0.00
Monthly Maintenance	0.00	58.10
<b>TOTAL SHIPPING, PROVISIONING, MAINTENANCE</b>	<b>560.00</b>	<b>58.10</b>
<b>RESELLER ADDED EQUIPMENT</b>		
Data Wiring	5,970.00	0.00
<b>TOTALS FOR RESELLER ADDED HARDWARE</b>	<b>5,970.00</b>	<b>0.00</b>
<b>SubTotal System Cost</b>	<b>10,122.07</b>	<b>168.13</b>
Reseller Installation, Configuration and Training	854.55	
<b>Total System Cost After Installation</b>	<b>10,976.62</b>	<b>168.13</b>
Polycom Phone Rebate(s)*	(120.00)	
<b>Total System Cost after Rebates</b>	<b>10,856.62</b>	<b>168.13</b>
<b>If Purchased:</b>		
System Deposit (50% of Total System Cost due with contract)	5,061.04	
Service and Maintenance Deposit (First and Last Month due prior to activation)	336.26	
System Balance (due the earlier of 30 days from shipping or system activation)	5,061.04	
Reseller Installation, Configuration and Training	854.55	
Manufacturer Rebates	(120.00)	
Rebates End 03/31/2015		
<b>Based on 36 Month Lease:</b>		
Estimated First and Last Lease Deposits (paid to leasing company with lease agreement)	761.78	
Service and Maintenance Deposit (due prior to activation)	336.26	
Estimated Monthly Lease Payment		380.89

Accepted By: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

Quote valid through 03/31/2015. Deposit Required with Cash Order, 50% of Total One Time before Installation Items. Payment terms for the balance are the earlier of 30 days after shipment or the date the StarSystem is Enabled and Active at each of Subscriber's locations. First and Last Month Service deposit required prior to activation. This quote may contain promotional discounts that will expire on 03/31/2015 and must be submitted with an executed Subscription agreement by that date. Paper bill and/or payments by check are available for an additional \$4.99 monthly administration fee per location. Proposed Lease Payment based on 36 Month Lease : \$380.89 plus applicable sales tax and a one time processing fee. This is subject to credit approval, and the final lease payment may be different based on your credit approval. The leasing company will require a deposit equal to the first and last payment.

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### Quote Detail -- Hardware

Qty	Description	Hardware/ Applications	Software	One Time	Recurring
				Total	Total
	<u><b>HARDWARE</b></u>				
9	StarBox Cloud Connection System				
	Extension/Port License	49.95		449.55	
1	StarLite Cloud Connection Manager	499.00		499.00	
	Subtotal - StarBox Cloud Connection System			948.55	
	Voip Phones				
8	Polycom VVX 300 IP Phone with Star2Star Productivity Software	139.99	44.95	1,479.52	
	Subtotal - Voip Phones			1,479.52	
	Analog Adaptors				
1	Cisco SPA 232D Analog Adaptor (1 FXS Extension and 1 FXO Analog Trunk)	130.00		130.00	
	Subtotal - Analog Adaptors			130.00	
	Network and Power Backup Hardware				
1	Netgear GS110TP 8 Port 10/100/1000 Smart Switch, 8 PoE	219.00		219.00	
1	Netgear GS728TP Network Switch	485.00		485.00	
2	Tripp Lite OMNIVIS1000 UPS	165.00		330.00	
	Subtotal - Network and Power Backup Hardware			1,034.00	
	<u><b>TOTALS FOR HARDWARE</b></u>			<u><b>3,592.07</b></u>	

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